### Representative Documents Produced by Affinion, Vertrue and Webloyalty and cited in Staff Report For Chairman Rockefeller

### Part I

- 1. Email from Webloyalty employee to 1800Petmeds employee (Feb. 11, 2009) (Webloyalty Doc. 88550).
- 2. Webloyalty presentation "Revenue Continuum" (Webloyalty Doc. 27485).
- 3. Internal Vertrue e-mail (Jun. 23, 2009) (Vertrue Doc. 188778-84)
- 4. Internal Webloyalty e-mail (Oct. 21, 2008) (Webloyalty Doc. 89166-67).

### Part II

- 5. E-mail from Priceline call center employee to Affinion employee (June 17, 2009) (Affinion Doc. AFSE 04-1653-60).
- 6. Internal Webloyalty E-mail from Senior Vice President for Business Development and Account Management to Richard Fernandes, Chief Executive Officer of Webloyalty, and other Webloyalty employees (Aug. 25, 2003) (Webloyalty Doc. 14019).
- 7. Internal 1-800-Flowers.com email (Nov. 7, 2007) (Affinion Doc. AFSC 5-3450-54).
- 8. E-mail from Webloyalty partner employee to Webloyalty employees (Feb. 6, 2008) (Webloyalty Doc. 95894-95).

CHANN, CLIMA

From:

@priceline.com]

Sent:

Wednesday, June 17, 2009 10:31 AM

To:

Client Customer Support

Subject:

Great Fun Refund Requests

Attachments: Great Fun Tracker.xls

Please see the attached tracker with customer requests to cancel and refund all prior membership fees in full; please send confirmation when completed and the total amount that was refunded to each customer. The closed/completed escalations are highlighted in green.

Please accept my apologies for the sending the file late this week.

Thank you,

Operations Manager
Office
Cell
priceline.com

Status	Closed	Closed	Closed	uado	Closed	Closed	Closed	Closed
Date Closed	5/8/09	4/18/09 -	5/18/09		5/18/09	60/8/9	9,1109	5/11/09
Date Closed Affinion	51/4/2009	61/4/2009	5/14/2009	4/26/2009	5/14/2009	6/6/2009	5/1/2009	5/11/2009
Refund Amount	95°535	\$11.90	.836.97		\$11.99	5191.84	\$71.94	\$47.98
Complaint	My checking was recently charged \$11.98 for a membership with Great Fun. I was told by them that by tuying my alicine tichet through Priceine on February \$2.009, I signed up for membership. I did no south bing and would like to frow from you, what this is all about. Do you liber sign people up for membership without that permission? Have requesting cancellation and was given a cancelation no. I was further told that I am not entitled to a returd. This is a matter regarding this matter.	just want to say I am so deeply disapointed with priceine treat I will never use your services again and will advise every one I from and do but here so that services againto dealy ives fooding over my bank statement and found a charge on there from great fun places when it called to see what they were they said they were affilted with priceins. I do remeter getting a meassgae for a discount on my next car reintal and specificity said NO to the ADDED CRAP YOU TRY TO PUSH CAN PROPEWELLOT TO BE CHARGO BY YOU AND YOUR AFFILTES IS FRAUD AND CONTROTED MY BANK AND FILED A DISPUTE AND WILL BE SEERING WHO ELSE SHOULD BE NOTIFIED POR YOUR SHETY SCAMS how can you do that to good customers who use your services its that by frand and deception on the business sights too	I'm Very disturced to learn that I was lead to inadverticulty sign up for an \$11.99 month membership to some rebale-scam conjuany called Great Fun during a Jan 2, 2009 fransisction for Priceatine John. Yours filiatation with this organization cost me several months membership charges with no benefit what-so-ever. My only cohact with hist organization was by me when I saw their charges on my credit card bit, no membership package ever arrived as they claim. I previously have used pricelle for travel booking but I doubt that I will use your service again and wide be warring my friends and associates about this event.	Innove a lover teservation proceins tree.  And paid proceine with impracellit card. I was then emailed by priceine bits I could get a cashback I researched this and was agast to find if was a fraud the priceine had broken my trust and gave their partner site greatfun my card details so I was unknown to me a member of greatfun paying 11.89usd per month I DID NOT give greatfun my card details to join. Priceine did not have my permission to disclose my card details to join. Priceine did not have my permission to disclose my card details to make a formal compilant, also please furnish me with details of your governing	amily fi would of u shoul we me precia	Accesses to 1.29 has been readed to my VisA creaticationly 1LG*GREATFNS9 APR Mechant information: 800-290-8603 CT*, for the past 16 months. I have no lidea what this is and have riever benefited from whatever; it is. They got the VSA card nucker from you when I booked a room. Please so that they cancel this and credit \$191.84 to my VISA account.	Who egan to chage any credit can your website, I was scalamed by the comparity called Great Fun, who began to chage my credit card for \$12 every morith until I noticed the changes this merning and canceled my abcourt with them. They said they got my information from your. Wessile registiered me in their toogram, although my infertion was just to obce the window. This is unethicial and possibly litegal and I intend to take every action possible to recover my money. I will never tuge Pricetine again and I demand at least an explanation from you want a name and number who can address this issue.	Used your site for car rentals when travel, I discovered this weekend that a company called. Great Fun has been changing my creat card monthly since oclober 2008-the company relates that this membership was somehow attached to my actify on this site, The company did nothing for me accept full my credit card. I have reported this to american express and will notify the belter business bursan as to. I will no knight use your site due to compromise of my credit card information and violation of my phivacy.
Billing Address	Bloomfield, NJ, 07003	Portand, ME, 04102	Litheton, CO, 80127	Seattle, WA 99999	F074, IL	Plymouth, MA, 02360	Wastington, DC, 20017	Bradenlon, F., 34208
Phone Number								
Case ID/Request#	07C/3001	DECEDE	182728897	201201017	0.00710781	emotical.	1 ESPOSIT	Doggoogi
Oustomer Name								
Date Sent	DUGBGP	STATE OF THE STATE	4729/2009	472073070	5/1/2009	5/4/2009	RIFFINO	SOOZING

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and submitted but a very construction of the property of the p	rown ne und stead to the serve previously was website on May 4, 2009 New Haven, CT for a businessed an alifne toket through your website on May 4, 2009 New Haven, CT for a businesse that the server is the server of the server of previously with the server of the serve	withdrawal from my bank account and I can only assume that information was given to them as a partner when I charged my aithne tickets on your website. I receitly noticed for the last several months my bank account has been charged a monthly fee that in layer authorized. I suggest you re-bock your reachorsh with this shedy operation. You can rest assured that neither I nor any of my frieids and family will ever do business with your company again. Thank you
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\$56.95	569.65	\$107.91	Member was not billed	23.5.97	\$47.96	81139	98898
		Lefter sent unavalable. Sent to corporate offices		Recently I used your services for the first time about 2 maybe 3 months ago and urwittingly signed up for two services on one service pop up virindow training Priceatine was a responsible company and wouldn't scam people just to find out I was and ended up getting charged for two products/services I did not want nor did I request. Yes your service was beheficial but not at the price I had to pay when getting charged unknowingly for two services. I will not use your service any knoser and will make sure I tell everyone about my poor service and my poor experience with your company.	A few months ago, I purchased tickets through pricefre. I was not aware that in the process of principasing the tickets I was sometiow enrolled in organization called GREAT FUN. Ifee that this happened very decellarly. I just wanted you to know that this will be a consideration in the future.	My credit (debit) card was charged \$11.99 by TLG Great Fun without any authorization. I caled the furniber and they informed me that pricatine provided them with card number. Since this is a debit card the money was taken right out of my checking, and cannot be refunded for 7 days. This is very inconvienent considering I chily have a \$100.00 to survive on for two weeks and rannot alighof in to have money taken out of my account without my knowledge. I will never do bulsness with pricetine again. Tricking people with Infoden fees, giving out debit card numbers to other companies poor bulsness and very shady.	tion have fallen victim to this fraudulent company who stole my Credit Card Number, but they're charging me \$11.89 at random 2 charges last month. If them are using Priceine to steal your CC. Priceine please refund me \$23.89 Should your interidon(s) are to keep my business.
Colorado Springs, CO. US, 80920	Cay, TN 37618	Scottsdale, AZ, 85254	Henderson, NV, US, 89052	Juneau, AK 99801	Cranberry Twp, P.A. 16066	Fox Lake, IL 60020 United States	Greensboro, NC, US, 27409
	11657558259 667407756419	71107104100	01309411108	09689001101	58676143168	59543517101	20100144112
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5/13/2009	820/2008	5/13/2009	6/12/2009	600Z/Z/9)
66.	Slore	811.8	23.98	23.98
I reaso at in express my great lossetistaction with Priodine necently. Why taskard and I use Priodine ALL the time to book travel, so you can see from my profile history. Recardly, I noticed a deduction from my checking accountidebit carid in the amount of \$11.99. I calbed to see what it was and the place. "Shoppers Advantage" unitselled I had "dicked on something on Pricefine and thus "agreed to" a membership with them. I was fixed as I did not to this - I never cick on anything file thits. Fortunately, I was able to get the \$11.99 credited to my account. However, today (accounted yet another outfit Oreal Firm. I had decluced the same amount - \$11.59! I caled and AGAIN they cain! "cicked and agreed to something on Pricefine.! an very disapointed because I would file to confinue to use Pricefine but retuse to do so if you are hooked up with scams such as these. I find it also solviely maddeuing that have to spend time on the phone with my bank and with these Take" memberships to given get my money back. And - I don't know how long this will continue! This is 3 cals in itses than a week to straighten out 2 bogus traisactions. What can you be me about these schemes? Please advise ASAP. Thank you.	Recardy white reviewing my on the bank statement, I found charges from TLG GREATEN- dating back to last summer. Apparently, ever since a pricetine transaction from July of last year they have been billing me. I have bought several plane tickets from your website, but from now on I will use other sites that don't participate in deceptive practices.	I said you were rotten and disreputable. You charged my checking account for 11,99 for something I clearly did not crote and you have probably scamed 100's of people with this same scam. I will never order another ailfine fight from you and I have already conjected AirTran. You are lars and have proven that you cannot be trusted. Any company that needs money that begly and charges customers that have trusted them to book a fight are the lowest of lifetoms. You can take your offers and shove them because you don't even know that you order them and get charged for them. You've mails were hirrstve when I got them after I booked the fight but I donow. It is not the 12.00 but It is your dishonesty.  I know I will get a dozen e-mails from your just company and you will probably send my address to every other disreputable company that you are friends with but go ahead. I will just report you are pithing scams.	I hate the fact that you have my debit card number and aim going to change it immediately. Try is that the third that you have my debit card number and aim going to change it immediately. Try is like the control of t	Program can anonmation was given without my permission to Great Fun and I have been always chair can anonmation was given without my permission to Great Fun and I have been legically chaiged a subscription feel IDID NOT authorize. I request someone contact me will be leterably of the control of the liths happen. You DO NOT have my permission to share ANY of my phrate information whatsiogver anywhere, anyhow, with no one.  ANY of my phrate information whatsiogver anywhere, anyhow, with no one.  The CREATIVE ME. MAY: I called the 800 number referenced and cancelled (code RO409). Have no lete how this charge got on my VISA or what it is for. I certainly didn't get anything from it. They said it was through something I did on Priceiline. Are you givs in on this? Is this part of a scam? Is Priceine an accessory to this fraud? I feel like I've been tricked and robbed. Thank you. Best regards, Jim.
TX 76248 United States	Aurapolis, MD, US, 21401	Zanesvíla, OH, US, 43701	Tequesta, FL, US, 33469	Combined Locks, WI 64113 United States Washington, DC 23016 United States
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6/1/2009	61/2009	572/2009	61/2/2009	6/8/2009	5728/2009	530/2009	6/12/2009
36.97	47.96	11.39	No refund (no membership)	191,84	138	1139	95.92
company, and you scan usell TIO Great Frun barnes you', just got off the phone with the NEVER provided them with my credit card, frun barnes you', just got off the phone with them, I NEVER provided them with my credit card information, and you did, so that they can charge whatever they want on my account for the past 3 months. If this is ridiculus!! Then i go to yahoo to check out the company, to find millions of reviews of other people who have been scanned, and have no lose why? The is so unfait, and unprofessional for pricedine as a company. This is asking for a lawsuit. I need some answerst and this is bad for pricedine, I would suggest you departing from TLG Great Fun because it is nuining your reputation.!!!		am wing to arquire a you stare information with TLG Great Fun? They are making transforced changes to the credit card used on your web site. They are making transforced changes to the credit card used on your web site. Company is the source of information used in this fraud, be assured your services will no longer be used, as will as a campaign for others to longor to used, as will see a campaign for others to longor they cardices, I would hope that future legal action will not be necessary.		Involvation to known in LLS screat fun Co., 100k my into 85 frauchdanly after I got a hotel from your sile, are they a part of your sile or they extually last scanning me into signing up fraudulanly with their company that I never agreed to? Bajt and Swich? I would like to confinue to use Princille in the future and hope that you do not confinue to use TLG Great Nation with your sile? Can you biosestly tell me that you do not use TLG Great Fun? They hold me I signed up with them using Princille, which I never agreed tof Thanks for your time	and they changed my account every month, I called them and asked how did they get and my discount every month, I called them and asked how did they get my activated my account number. They said that I used my account for payed my ordina tokats and they said if I used PRICELINE.COM they will offer the first month free and changed me for the second month. But I never sign up for anything If purchased my tickets. I third to call you guys dight have the agreement that you never stare any informations with anytocy else I read on the agreement that you never stare any informations with anybody else I read on the agreement. Their by they have never stare any informations with anybody else I until DID YOU LIE on this agreement. Their by the monthly company charge my account.	Togged Likels that Procline In April. I lust found a chaige to my account for \$11.99 from TGN ingged Likels that Procline In April. I lust found pages of compalars about this company. Compalars about this company. I compalars about this company. I compalars about this company is the set of the se	ound vigo rigogoan actualuli.
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23.98	203.63	.96.97	131.89	-8		
	September for a service I do not believe I requested and did not use. George on my Vise bill) since September for a service I do not believe I requested and did not use. George at Great Fun recommended that I conflact you to dear up this mistake. I have done business with you for years and now keel belityed. Do you know how this happened 7 What recourse do I have? I think I was duped out of more fran \$100 I Please help!  After booking a hotel room on your web, site I was sent to enother web site Great fun! I immediately left this site. One month later here is a c'edit card chaige for \$11.99 I have disputed this with my bank and I just venified to let you know I am very angry with your comany and probably will NOT do business with you again.		someone explain why great fun has been changing my credit card , they say that it came from purchases on you web site and that means you released private information, someone needs to explain to me why this has been allowed, appearably there is \$144.00 in charges, \$0 please to charted the state attorney general office on this marker, thank you with the state attorney general office on this marker, thank you	The provision of an involgin proteins as it was and at the end of my purchase I was lifted to a "Great Fun" websile where they had a promotion that promised great insentives. I went through it not knowing there was a monthly lee stratched. By January I noticed the charge was on all my bank statements. I'm sure it was all explained in the fine print, but I feel decieved becease the credit cand information that I put into protein was used to charge that fee. If you choose to have me back as a customer then I would fits a pay back of \$78. If that is too much to pay to keep me as a customer than please remove my e-mail from your fist and I will better everyone know about the way priceins handed my credit cand information to another company that failed to explain what was happening. Thank you	How do I send a message to you regarding your product of Great Fun. This company has blied me for over a year without my concent or knowkedge. Pricetine should be more responsible than to subject their customers to this sort of unsuspected, unwanted solicitation it have written the company, my credit card company & the office of Consumer Protection for Connectiout.	Apparently after purchashig Uckets on priceifine.com my credit card if was given to and charged by a company caled TLG Great Fun. I am very upset by this and contacting the Better Business Bureau with this Information. I will no longer be using priceifine.com to purchase adminent closes and practice and proceed to purchase the state the state of the state of the state of the state of the past for all my previous fights. I called TLG Great Fun and they said you gave them my credit card information about with my address. I never checked anything or told anyone that it was otay to give my information to a third party.  The better business bureau will be contacting you with this.
Woorisocket, Rt. U.S. 02895	St. Paul, MN 55104 Phoentx, AZ 85019.	Crete, NF, US, 68333	Bozeinan, MT. US, 59718	Spanish Fork, UT 84660	N/A	Fort Wayne, IN, US, 46818
64414749:102	12587933257 67880533447		63.65.968/7102 11195590360		016/8920108	70484340102
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Open		Open			Open		
I this is a formal request to have my services discontinue with this company. Through I ticket purchase, I was misled to signing up for a reoccuming bill of \$11.99 from a company called TLG WI, US, 53119 Great Fur. I want my account purged and further e-mailtions to cases.	Just to kel you know you guys are crushing your business by being connected to The TI G. Great	Fun. You have scanmed so many people, I will no longer use your services, neither will arryone! who will addition, there are many sites attributed to the complaints of this service and it is being finked to your pricefine. I don't know how you guys gave them my info by one click of the mouse, but it is incedibly wrong and one.	Just Google ty Great fun, see what pops up. You will see your name connected to this scam. I hope you get tots of money from that scam because you will be losing more in sales now. You guys are sed. I fly at least 2-3 times a year and so does my significant other, being that we are separated for long pends of the time in the year. Now we will not awan consider your seasons.	booked a rental car reservation through Pricetine and was misland because the	GreatFun.com. Priceline provided mycretit card number to Greatfun.com and the been biled \$11.39 per month for three months. You must warn your customers that you are providing their sensitive credit card information without authorization to your affiliate; GreatFun.com. This is	insectives and uncertranged.	
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	8/17/2009			6/17/2009			

From:

Sent:

Monday, August 25, 2003 8:00 PM

To:

Fernandes, Rick;

Subject:

input from sales team re conservative testing - you asked...

Importance:

High

What clients tell us...

- 1. Pre-bill notification is buried in pre-bill email. Make it more upfront.
- 2. Special Reward is perceived as misleading. It's not a reward its an obligation. Test special offer.
- 4. The segue "Congratulations, Thank you for your purchase" is misleading. Sounds like its a thank you from client and its not, its an offer from WL.
- 5. Continue button is misleading customer does not have to continue.
- 6. Yes button is misleading, should say enroll, sign up, etc.
  7. Language about data pass is buried. Customers are unaware their data is being passed.
- 8. Trial and price point is buried its clear you get 30 days free, but not clear you'll be automatically renewed if you dont cancel. And then the fee is buried too.

That is all.



\*\*\*\*\*\*\*\*

Senior Vice President, Business Development & Account Management webloyalty.com 1793 Union Street, 2nd Floor San Francisco, CA 94123

www.reservationrewards.com : www.travelvaluesplus.com : www.buyerassurance.com : www.pcprotectionplus.com :

"We create subscription services that generate incremental revenue streams to complement your current ecommerce strategy."

From:

Sent:

Thursday, November 08, 2007 2:10 PM

To:

Cc: Subject:

RE: LiveWell - suggested banner creatives for 18F

Why can't anyone leave well enough alone ??? Tell the to stick to selling flowers and popcorn and leave the marketing to us :)

Seriously, what is the motivation behind this? Do they have customer noise issues or are they just anticipating? Because I agree they are all horrible. Is this a have to test? have to roll to? or what do we think?

----Original Message----

From: ]

Sent: Thursday, November 08, 2007 2:07 PM

To: Cc:

Subject: FW: LiveWell - suggested banner creatives for 18F

Friends,

See attached. Interested in quantification on the impact of changing our banners in line with the suggestion here. I know they are all horrible.

Affinion Internet Group Phone:

Fax:

E-mail: @affiniongroup.com

----Original Message----

From: L [mailto: @1800flowers.com]

Sent: Thursday, November 08, 2007 1:14 PM

Cc:

Subject: FW: LiveWell - suggested banner creatives for 18F

For our discussion based on 18F web marketing team feedback. Thanks, JEV

1-800-Flowers.com, Inc. 7021 Wolftown-Hood Road Madison, VA 22727 Tel.

Fax email:

----Original Message----

Sent: Wednesday, November 07, 2007 5:37 PM

1223

To: Subject: RE: LiveWell The attached presents six options.... ----Original Message----From: Sent: Wednesday, November 07, 2007 5:32 PM To: Cc: Subject: Re: LiveWell , please send and I the 3 options? Sent from my BlackBerry Wireless Device -- Original Message ----From: To: Cc: 0 Sent: Wed Nov 07 17:29:23 2007 Subject: RE: LiveWell I suggest that we price out different options rather than presenting a single option. ----Original Message----From: Sent: Wednesday, November 07, 2007 5:26 PM Cc: Subject: Re: LiveWell . Thanks see below and share with at affinion for thoughts on how to improve and better clarify to customers Sent from 'my BlackBerry Wireless Device ・カラで海 ---- Original Message ----· From: • To: Cc: I Sent: Wed Nov 07 17:22:58 2007 Subject: RE: LiveWell

More comments from just this past month. Other than shipping prices, this is by far the most vocal I have seen customers in BizRate. :(

You offer a 20 dollar cash back on this purchase by subscribing to something and then having to call a toll free number to cancel however you dont provide this toll free number to call and cancel the service. I find this fraudulent. To avoid an \$11.99 membership that I wouldn't know how to get rid of I'm not even bothering getting my 20 dollar cash back.

great experience overall. My ONLY complaint is that I hate it when a company offers a cash back incentive and when you pursue it you must buy or try another product or service. Left a bad taste in my mouth. Please don't do that any more!

Drop the sleazy cash back scam. It's an immediate turn-off and will likely preclude me from doing business on this site again in the near future.

I was disappointed with the \$20 cash back offer being contingent on enrollment in a program in which you would provide my personal information to a 3rd party. Now that I am aware of that possibility it is unlikely that I will do business with 1-0800-flowers again. I have been a satisfied customer until this time.

Please do not offer cash back - when you have to purchase something in the end!!!!!

Shipping prices way too high and at the end of the process to complete order there was a 'click here to claim your \$15.00 cash back" When I clicked it was a promo for some 3rd party product to try for 30 days and had an \$20.00 claim your cash - quite discouraging when one thought it as a bona fide 1800 flowers offer - deceiving!!!!

From:

Sent: Wednesday, November 07, 2007 5:06 PM

To: L. Cc: Subject: LiveWell

COMPANIED.

I hate to be the bearer of bad news, but from a customer experience perspective, I am very troubled by something I'm seeing very loud and clear in BizRate reports recently. These are some actual comments from customers just from the last three weeks. As you know, for every one who complains vociferously, there are dozens, even hundreds that do not.

I know that our relationship with Affinion is a huge boost to our revenue; on the other hand, I am gravely concerned that for every dollar we get from LiveWell, we may be trading off many more dollars in angry and lost customers. As you know, the cost to acquire a lost customer is many, many times more than the cost to get a new one.

I wouldn't suggest mothballing the program, especially since it is so lucrative. On the other hand, can we at least make the "Cash Back" text a lot more clear that they can get \$15 back IF they sign up for LiveWell?

The text that is there now, which customers find misleading, is:

Your purchase is complete. Click here to claim \$15.00 Cash Back on this purchase!

We could deflect much of the poor customer experience by simply changing it to something like:

Your purchase is complete. Click here to join the LiveWell savings program, and get \$15.00 Cash Back on this purchase!

If we don't take steps to rectify this, I fear it will continue to have a huge negative impact on the customer experience—we have enough other issues with the customer experience to fix, and I am looking for ways to stop the bleeding. So I need to raise a major red flag here.

cc:ing Joan to see if she is hearing anything from the call center.

What are our options to fix this?

Thanks,

>> I DO NOT APPRECIATE THE TRAP ON YOUR 1 800 FLOWERS. GET 15.00 OF YOUR 1225

- >> PURCHASE. ----- LIVEWELL.NET. PUSH A BUTTON AND YOUR ARE ENROLLED >> AND AUTOMATICLY CHARGED A MO. FEE. GEE THANKS FOR THE TROUBLE THIS >> HAS CAUSED ME. I WILL NEVER ORDER FROM 1 800 FLOWERS AGAIN. MRS. >> CERIO
- >> I registered for the Livewell program without realizing that I was going to be charged \$12/month for a service that I don't want. I >> called them to cancel and they told me I couldn't cancel it seeing as >> though I hadn't registered for 48 hours. I should not have to on >> multiple occasions call to refuse a service I don't want and I think >> it's a detriment to 1800FLOWERS and their business practices being >> that 1800FLOWERS is a reputable source for inexpensive gifts that >> they be associated with a scam like this. If I am charged a single cent for any services that I thought was a complimentary service only >> to find out that it has to be called and cancelled especially when I >> attempted to do just that and was refused I will NEVER shop with >> 1800FLOWERS again. I will also tell my wife who is responsible for >> shipping flowers with her company (about 35 times a year) and uses >> 1800FLOWERS exclusively to stop using the service as well. I am not >> happy with the scamming that's happened. Scott Davis
- >> Just like the previous order I was offered a chance to save
  >> additional money by signing up for LiveWell. I never received any
  >> rebate from LiveWell and had a difficult time cancelling LiveWell. I
  >> have reported LiveWell to my state's attorney general and am
  >> considering reporting 1-800-flowers.com also due to their association
  >> with LiveWell. To say that I'm disappointed and upset would be an
  >> underestimate.
- >> I did not like the intrapment technic below Your purchase is
  >> complète. Click here to claim \$15.00 Cash Back on this purchase! &
  >> Thank you for completing your survey. As a Special Thank You the
  >> first year of up to 4 magazines is already paid for. Choose from your
  >> favorite interests including Sports Entertainment Beauty and more all
  >> with the benefits of automatic renewal. This \$100.00 value is yours
  >> for completing this review. Plus you'll have a chance to enter our
  >> Daily Cash Giveaway to win up to \$25 today! Click 'submit' below to
  >> enter now and claim your selections. Thank you for shopping at
  >> 1-800-Flowers.com we look forward to your return visits! This led me
  >> to sign up for something I did not want and now I have to go through
  >> the process of of cancelling. If I get push back on cancelling the
  >> www.LiveWell.net services I will never do business with
  >> 1-800-Flowers.com again
- >> I was given a \$15.00 gift certificate that I expected to be taken off
  >> my bill with this purchase. I don' want to receive anything from
  >> Livewell. They continue to charge you until you go to grea lenghts to
  >> inform them that you want to cancel. So what happens to my gift
  >> certificate if I don't sign up for Livewell. What a rip-off. I'd like
  >> my \$15.00s to be taken of my bill period.
- >> I am furious!!!!! with 1800flowers.com. They Basically tricked me
  >> with the \$20.00 cash back advertising that signed me up with the LIVE
  >> WELL company who has access to my personal information including my
  >> credit card. When I called them they gave me the LIVEWELL company
  >> 1-800 number which was closed. This seems to be almost a FRAUD they
  >> are doing and 1-800-FLOWERS HAS LOST ME AS A CLIENT

- >> I couldn't complete the e-mail gift form. AlsoI thought the refund for >> the Livewell ad was immediate. I signed up & was very disappointed to
- >> see it wasn't. That's the only reason I signed up.
- >> I believe the process was confortable for me to make the choice for
- >> the gift I selected. It was a little too long to complete the
- >> purchases and I was somewhat misled when at the end I taught I was >> being offered a coupon for \$20dollars instead it seems I joined >> "liveWell" sight. Now I have to call to cancel this and it

- >> is upsetting me. I just wanted to order the gifts from you. What is
- >> this all about anyway?

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From: [ @webloyalty.com] Sent: Wednesday, February 06, 2008 3:06 PM To: Subject: FW: G-
Reason I wanted there on this one, let's be sure this trip isn't treated lightly
I am booked for Feb 26 and 27.
I have a meeting with on SPAM issue on 20th- going to need a good amount of ammo, not just pens and free tickets-;)
thx
From: [mailto: Sent: Wednesday, February 06, 2008 2:49 PM To: Subject: Subject: [mailto: Mailto: Mailt

Hi .

This morning our management team had an extensive conversation about the Webloyalty program. We're all still very concerned about the negative impact we are experiencing to our reputation online. And, we continue to get enough angry callers that our call center manager, has to personally field about 3 of the angriest callers a week. (we estimate that if is getting 3 our call center is getting 15 and your team is probably getting 75 or more per week)

In addition, Webloyalty has been unwilling to share with us any data that would help us to understand how our customers are using the program - or whether they are. This makes it confoundedly difficult to have internal discussions about the program, it's benefits and shortfalls.

We have decided to do a few things in an effort to reduce some of the negative effects:

We would like to keep the large "No Thanks" button that you

have been testing for us. We think it's significant that 6% of the would-be subscribers choose not to enroll simply because we've made this option clearer.

- 2. We're going to begin surveying our customers to learn more about what they think of the offer in the first place, why they sign up for the service, what benefits they receive from it, and whether they have experienced any negative consequences to signing up or cancelling.
- 3. After a few months of surveying we are going to meet again as a team to decide the next steps.

Finally, believes something has changed in the way your call center handles cancellations/refunds. She said customers are complaining more that they couldn't get a refund unless someone from specifically requests it. In the past our customers would get a refund if they called and requested it. Now, says customers are telling her that your reps are saying they can't get a refund, and then has to intervene on their behalf. Can you please comment on this?

To be quite candid, we don't have a clue how our customers feel about this program. Maybe 99% of them love it and 1% complain. Maybe 99% hate it but only 1% complain. Our hope is that these steps will improve the program reception without dramatically hindering intentional sign-ups.

Sincerely,